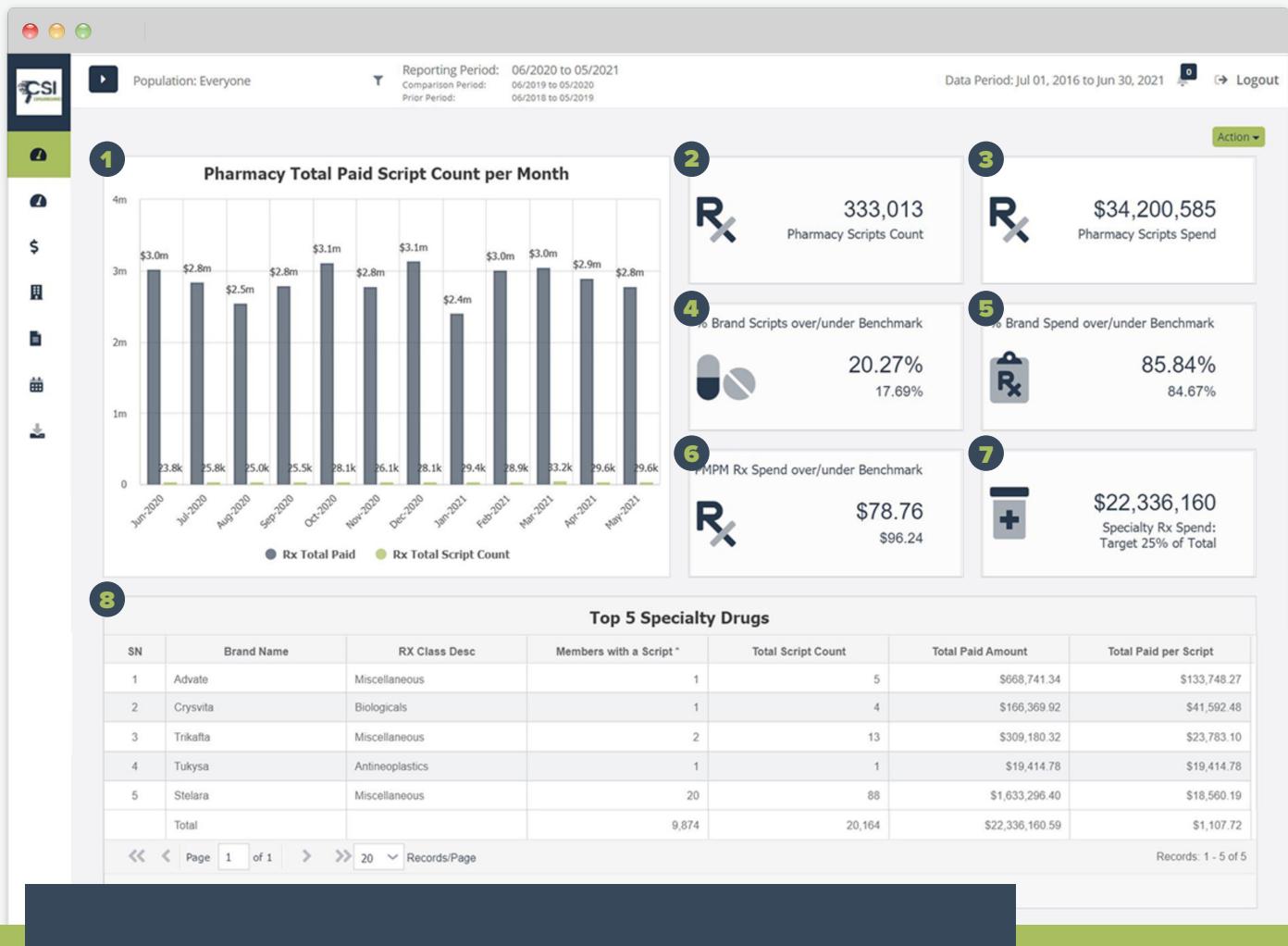




ROUNDSTONE

Inside the Pharmaceutical Insights Dashboard

One of the greatest opportunities for cost-saving solutions within any health benefits plan is Pharmacy. Your CSI Dashboard gives you insight into every aspect of your utilization and spend. The Pharmacy Insights Dashboard drills down into your pharmacy claims data to display your overall spend, breakdown of generic versus brand name drugs, and specialty Rx costs—including targets and benchmarks to guide your efforts in cost containment.



How to Analyze the Dashboard

1

Pharmacy Total Paid Script Count per Month: The bar graph on this dashboard displays the number of filled prescriptions in green beside the cost of prescriptions in blue. This chart gives an overview of your average spend per script and can indicate savings opportunities.

2

Pharmacy Scripts Count: Total count of the prescriptions filled during the reporting period.

3

Pharmacy Scripts Spend: Total price paid for those prescriptions.

4

% Brand Scripts Over/Under Benchmark: Percentage of brand name prescriptions filled and includes a target benchmark guideline. If your percentage of brand name prescriptions is unusually high, ask the CSI Team for recommendations on encouraging generic prescription use among your members.

5

% Brand Spend: Total amount paid for brand name prescriptions during the reporting period, including a target benchmark guideline.

6

PMPM Rx Spend over/under Benchmark: Your group's per member per month average prescription spend, and includes a target benchmark guideline.

7

Specialty Rx Spend: Total amount paid for specialty drugs during the reporting period. Compare this number to the Pharmacy Scripts Spend at the top to determine your group's performance in relation to the target benchmark.

8

Top 5 Specialty Drugs: Dives deeper into your data to find the top five specialty drugs utilized by your plan's members. This includes the drug name, drug classification information, how many members use each drug, how much has been spent on each drug, and the average cost per prescription for the reporting period. (Change the reporting period to track costs over time from the implementation of your plan until present day.)



The CSI Dashboard's Pharmaceutical Insights Dashboard is a significant resource when it comes to overseeing and managing pharmacy costs for the administration of your health benefits plan. Contact the CSI Team if you notice **actionable data** and would like us to help facilitate solution implementation.

CSI DASHBOARD SUCCESS STORY



Translating Actionable Data to Savings

Roundstone clients who use their CSI Dashboard get the most out of their healthcare plans. Like this group below:

Roundstone's claims department noticed a specialty drug for being billed at five times the wholesale price for the drug, and notified the CSI team. The CSI Team dug into the dashboard data and confirmed that this particular drug was being provided at an inflated price. One confirmed, all worked to find a way to bring the cost in-line with the market.

The patient alongside their physician was receptive to addressing the cost issue presented by this drug. The Third Party Administrator's (TPA's) case management team and Roundstone's CSI team identified an outpatient setting to infuse and administer the drug. **This simple change in the location where the drug was administered resulted in the employer saving over \$170,000 annually.**

The flexibility of self-funding allows for creative solutions. Typically, 30% of a group's prescription costs are specialty pharmacy drugs. The ability to administer some treatments in outpatient settings or at home can reduce costs significantly, and is just one of many options an employer has at their disposal when looking to contain costs under Roundstone's funding solution.